<u>UTENA</u> REGION



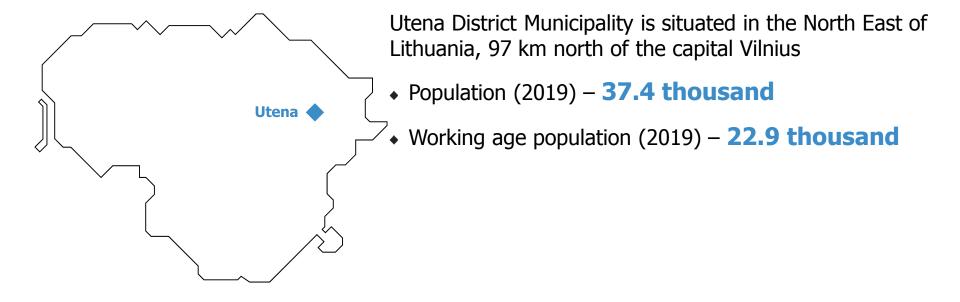


Lithuania

- GDP growth (projection for 2019) 3.2%^[1]
- Inflation (projection for 2019) 2.4%^[1]
- 1st in EU for GDP per capita growth since 2000^[2]
- 1st in CEE for university-business collaboration in R&D^[3]
- 1st in CEE for quality of roads^[4]
- 1st globally in fulfilling business needs for ICT^[5]
- 13th economic freedom of the World^[6]



Utena region





Effective transport network

Maximizing rail, sea, land and air links



Rail



Seaports



Roads



International Airports





Cargo freights:

- SUN TRAIN (Saulé) Connects Europe and China. Delivery time – 10 days (by sea – 40 days)
- VIKING TRAIN

Connects Baltic and Black seas, offering up to 46% reduction on logistics costs compared to other transport



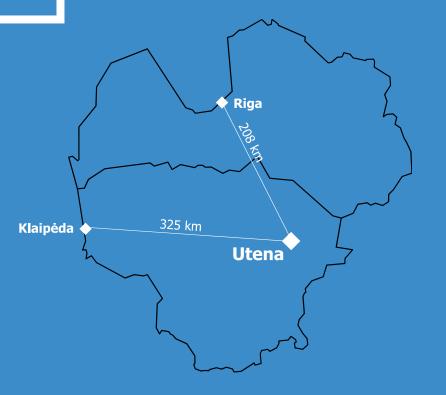


Seaports

Klaipėda Seaport, Europe's most northerly ice free port, is accessible from Utena in 3.5 hours by road

Cargo handled in 2018:

- Klaipėda 46,6 million tons
- Riga 36,4 million tons







Utena is within one hour of the *Via Baltica* highway, which connects Eastern Europe with Western Europe and Scandinavia

And located just 97 km from Vilnius, Utena offers businesses direct, fast access to Lithuania's capital



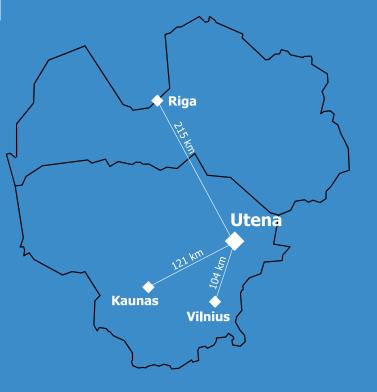


International Airports

Utena is conveniently located for accessing three major international airports

Passengers carried in 2018:

- Vilnius International Airport 4.9 million^[1]
- Kaunas International Airport 1.1 million^[1]
- Riga International Airport 7 million^[2]





Largest employers

The biggest 8 companies in Utena employ **12,5%** of the total working-age people

Utenos trikotažas	Umega	Utenos mėsa	Engel dali
Textiles	Metal manufacturing	Food production	Clothing
EMP: 799	EMP: 590	EMP: 731	EMP: 350
Rokiškio pienas	Nosted mechanika	Gitana	Umaras
Food production	Metal processing	Industrial equipment	Polyethylene manufacturing
EMP: 84	EMP: 222	EMP: 169	EMP: 154

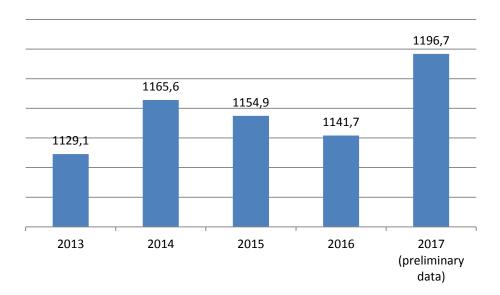


Economic growth in Utena

Utena County:

GDP growth in Utena County (million Eur)

- GDP has grown by 6% in the period (2013-2017)
- GDP per capita 9.1 thousand Eur (preliminary data for 2017)



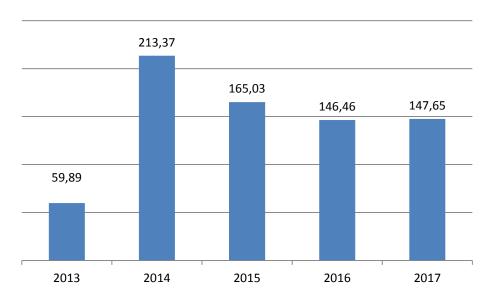


Foreign Direct Investment (FDI)

Utena District Municipality:

- FDI 147.65 million Eur (2017)
- FDI per capita 3 895 Eur (2017)

FDI in Utena District Municipality (million Eur)





Strong historical competencies and viable companies in these areas



Textiles



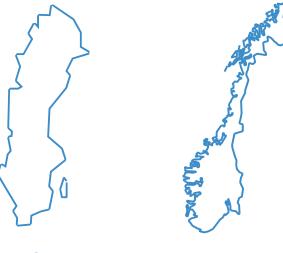


Food and drinks manufacturing

Metal processing



Top investing countries



Sweden

Norway

Germany

Denmark



They're already here









Skilled workforce and attractive labour costs



22.9 thousand working-age people

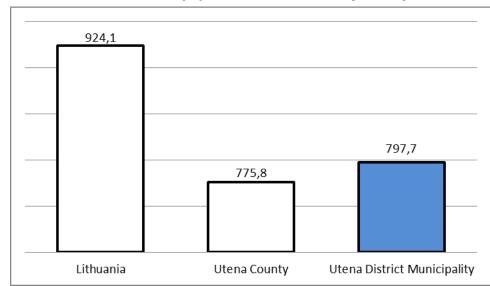




Attractive labour costs

Utena boasts a pool of highly skilled and competetive professionals, making it an attractive location for sustainable business growth

Gross salary per month, Eur (2018)





Qualifications and Competencies



Utena Regional Vocational Training Center 382 students (2018-2019)



Utena University of Applied Sciences 1 608 students (2018-2019)



Talent pool near Utena Region



Vilnius (2018-2019):

- 11 universities, 7 colleges and 14 vocational schools
- 59.15 thousand students in total



Business friendly environment

Lithuania:

- Ease of doing business / World ranking 14^{th[1]}
- Time needed to establish a business 1 day^[2]

Utena District Municipality:

- Real Estate Tax 0,9-1%^[5]
- Land Lease Tax for commercial areas 0,9%^[5]



A place to visit, enjoy, discover and invest in



Utena is located in the heart of the **picturesque Aukštaitija region** of Lithuania, known for its clear lakes, rolling hills and verdant forests



This culminated in the city being awarded **"Most Liveable City"** in the population category 20,000 -70,000 at the 2013 International LivCom Awards



The fountains were created in Dauniškis lake to celebrate the city's 750th anniversary. Indeed, with the city first mentioned in 1261, Utena is **one of Lithuania's oldest cities**



Tourism has also been successfully developed in Utena Municipality. In summer visitors enjoy quiet retreats in the pine wood cottages, whilst the "Halls Winter Rally" attracts motor sports fans each winter



Testimonials

We are extremely happy with our decision to acquire a manufacturing facility in Utena. We are especially pleased with the range of highlycompetent small and medium sized businesses in the area. Local specialists have contributed greatly to enhancing the quality of our products and improving our productivity.

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Nosted Group	Alf-Arne Nosted
Headcount:	199
Established:	2003



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